

Quoter: Dongguan Jinstar Hardware Co., Ltd.

Quote No.: JS- QUOTE-2026-____ | Quote Date: ____/____/2026

Validity Period: 30 Days (Re-quote required if raw material price fluctuates over 5%)

Company Name	_____	Contact Person	_____
	_____		_____
Email/Phone	_____	Application Scenario	Equipment Maintenance/Mass Production/R&D Prototyping (Choose One)

Shipping Address (English)	_____ (Include house number for smooth customs clearance & delivery)		

No .	Part Name	Original MISUMI Model	Replacement Specs	Material	Quantity (PCS)	Unit Price (USD)	Total Price (USD)	Key Notes
1								
2								
Total Amount (USD)								

II. Quote Details (Non-standard custom part)

No.	Part Name	Specs	Material	Quantity (PCS)	Unit Price (USD)	Total Price (USD)	Key Notes
1							
2							
Total Amount (USD)							

III. Additional Fees

- **Tooling Cost:** USD 200.00 (Refundable when mass production reaches 5,000 pcs for custom tooling)
- **Programming/Design Fee:** USD 150.00 (Charged for reverse engineering & re-programming of complex parts)
- **Inspection Fee:** USD 100.00 (Optional, for comparison test report with original MISUMI parts)
- **Shipping Fee:** Actual cost based on destination & shipping method (DHL/FedEx/Sea Freight). Free shipping for samples.

IV. Delivery & Payment Terms

1. **Delivery Lead Time:** Sample Order (≤50 pcs): 3-5 working days; Mass Production Order: 10-15 working days (including inspection & customs clearance). Default Incoterm: FOB China Port (CIF/EXW/DDP negotiable). Shipping documents (B/L, Commercial Invoice) will be provided within 24 hours after shipment.
2. **Payment Terms:** 30% advance payment (T/T) to start production, 70% balance (T/T) before shipment against B/L copy. L/C payment subject to UCP600.
3. **Packaging & Shipping:** Vacuum packaging + anti-static reinforced carton, with English shipping mark & moisture-proof label. Enclosed with English part list, inspection report & Certificate of Origin (CO). Logistics option: International Express (Samples) / Sea Freight (Mass Production).
4. **Quality Guarantee & Acceptance:** ISO 9001 certified, 3-month warranty (from receipt date). Customer shall complete acceptance within 7 working days after receipt; no written objection deemed acceptable. Free repair/replacement for quality

issues, with shipping cost covered by us.

V. Confirmation

By confirming this quote, you agree to the above terms. For any inquiries, please contact us directly.

Quoter Authorized Signature: _____	Customer Confirmation (Signature/Seal): _____
Date: _____	Date: _____

报价方: Dongguan Jinstar Hardware Co., Ltd.

联系直达: ximi@jinstarparts.com | +86-15112451009 | www.jinstarparts.com

报价单号: JS -QUOTE-2026-_____ | 报价日期: 2026 年__月__日 | 有效期: 30 天
(原材料价波动超 5%需重核)

一、客户信息（请在线填写或核对）

客户名称	_____ _____	联系人	_____ _____
联系邮箱/电话	_____ _____	需求场景	设备维修/量产配套 /研发打样（三选一）
收货地址（英文）	_____（需精确到门牌号，便于清关及派送）		

二、报价明细（MISUMI 替代件）

序号	零件名称	MISUMI 原型号	替代件 规格	材料	数量 (PCS)	单价 (USD)	总价 (USD)	核心说明
1								
2								
3								

II. 报价明细（非标准定制部件）

No.	Part Name	Specs	Material	Quantity (PCS)	Unit Price (USD)	Total Price (USD)	Key Notes
1							
2							
Total Amount (USD)							